SYSTEM INTEGRATOR PROGRAM

- Mechanics
- Motors and Drives
- High-Speed Data Acquisition
- Software Development Tools
- Fieldbus and I/O
- Operator Interface
- PLC
- Motion Control

www.aerotech.com
We seek integrators that can provide process knowledge to customers, complement our capabilities and deliver high-performance automation control solutions to today’s demanding manufacturing applications.

## Integrated Automation

<table>
<thead>
<tr>
<th>Component</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MotionPAC</strong></td>
<td>• IEC61131-3&lt;br&gt;• PLCopen&lt;br&gt;• Machine tag database</td>
</tr>
<tr>
<td><strong>Scope</strong></td>
<td>• Signal capture and analysis&lt;br&gt;• Autotuning&lt;br&gt;• Loop transmission&lt;br&gt;• Advanced controls</td>
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<tr>
<td><strong>I/O &amp; Data Acquisition</strong></td>
<td>• High-speed data acquisition synchronized with motion and PLC&lt;br&gt;• High-speed registration&lt;br&gt;• Position Synchronized Output</td>
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</tbody>
</table>

### Award-Winning Controllers

**Automation 3200**
- PC-based, up to 32 axes of coordination
- Up to 32 tasks
- RS-274 (G-code)
- PWM or linear drives (up to 150 A)
- Galvo scanner control for marking
- Tightly integrated laser functionality
- Retro-fit package for older controls

**Ensemble™**
- Stand-alone 1 to 10 axis controller
- Up to 4 tasks
- PWM or linear drives (10-150 A peak)
- Drives brushless, linear, rotary, DC brush or stepper motors
- Desktop, rack mount or panel mount

**Soloist™**
- Stand-alone single-axis controller
- Up to 4 tasks
- PWM or linear drives (10-150 A peak)
- Drives brushless, linear, rotary, DC brush or stepper motors

**Motion Composer**
- • Axis manager
- • Low-level motion diagnostics
- • Motion programming
- • Advanced control algorithms

**HMI**
- • Program selection and run
- • Jog panel
- • Machine control
- • Customizable buttons

**Network and Fieldbus Connectivity**
- • EtherCAT™
- • Modbus®/TCP
- • EtherNet/IP™
- • PROFINET
- • DeviceNET
- • Ethernet TCP/IP
- • USB
- • RS-232
- • GPIB
Sub-Assemblies

Gantries

Nanopositioners

Component Linear and Rotary Stages

Linear and Rotary Servomotors
PROGRAM BENEFITS

- Discounted pricing based on annual sales volume
- Free training
- Annual System Integrator Conference
- Access to product features and specifications prior to general release
- Promotion of Integrator through Aerotech sales channel
- Support at tradeshows
- Marketing literature provided by Aerotech
- Use of Aerotech System Integrator logo
- Wall plaque
- Discount on demo equipment

10% of Your Investment Affects the Total System Performance, Ease of Use and ROI.

An Ideal Aerotech System Integrator

- Operates in the medium- to high-precision motion market.
- Adds market specific or process knowledge to automation solutions.
- Understands the advantages that Aerotech products provide.
- Has a strong preference for use of Aerotech products.
- Retains the necessary staff and facilities to deliver turnkey solutions to customers.
- Registers leads to drive Aerotech’s marketing programs toward Partner’s customer base.
- Attends Aerotech training.

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